

November 28th, 2017

Dear Valued Spee Dee Delivery Shipper:

Effective January 1st, 2018 Spee Dee Delivery's parcel and LTL shipping rates will be adjusted. A combination of ongoing technological and operational improvements, as well as continued challenges in hiring qualified employees, has made it necessary for our company to implement a rate increase. All 2018 rates can be downloaded for viewing on your desktop at speeedelivery.com/rates.html (*click on January 2018 Rates*). If you would like a copy emailed to you, send a request to sales@speeedelivery.com (*please include your company name and Spee Dee Delivery shipping account number in the email*) or call us at 800-862-5578 and ask for the Sales Department.

PARCEL SHIPMENTS - Effective 1/1/18

- Shipping rates for Standard, Walk-In and On-Call accounts will increase an average of 4% overall
- A rate increase will be applied to select Additional Charges

LTL SHIPMENTS - Effective 1/1/18

- 4% increase on all single pallet shipments
- No increase on multiple pallet shipments
- A rate increase will be applied to select Additional Charges
- Simplified rate structure for Non-Palletized Shipment Charges

SERVICE UPDATE - Effective 1/1/18

- **Weekly Service Charge (WSC)**

\$0 billed = \$25 WSC *

\$.01 - \$39.99 billed = \$12.00 WSC

\$40+ billed = \$8.00 WSC

* Customers with \$0 billed on a given week will be charged a \$25 Weekly Service Charge (this applies to Standard shipping account customers that currently pay a Weekly Service Charge). Customers may opt to utilize other services (On-Call or Walk-In) if shipping activity doesn't warrant a Standard shipping account. Standard shipping accounts can also be put on a 'hold' status during slow or non-shipping periods to avoid the Weekly Service Charge (customers may use our On-Call or Walk-In service offerings while on a 'hold' status). Customers must contact Spee Dee Delivery's Sales Department at 800-862-5578 to change account status or type. Changes CANNOT be made through the Spee Dee Delivery driver.

FUTURE PARCEL SERVICE UPDATE * Effective January 2019 *

Spee Dee Delivery will be modifying the dimensional threshold for oversize packages. Current guidelines charge an Oversize Rate for packages or items measuring 130" – 170" (length + girth combined). The new threshold will be adjusted to 120" **in 2019**. We are making this announcement far in advance to give our shippers time to evaluate and make changes to their packaging as needed. Although this may impact certain large package shipments, we have chosen not to create dimensional pricing similar to the national carriers.

THIS CHANGE WILL NOT TAKE EFFECT UNTIL 2019 – more information will follow at a later date.

Holiday Schedule - as a courtesy reminder to our customers, please note that Spee Dee Delivery will be closed the following upcoming days:
Monday, December 25th, 2017 (Christmas Day) and Monday, January 1st, 2018 (New Year's Day)

New rate information will be delivered by your Spee Dee Delivery driver the last week in December. Our drivers will also deliver updated *free* software to Spee Dee Ship users in advance of the rate change. It is very important that shippers install the new software immediately. The software will automatically change to 2018 rates on January 1st. Along with our 2018 rates, version 3.18.0 contains several important updates.

Spee Dee Delivery will proudly celebrate 40 years of service in 2018. Thank you for being part of our company's continued success!

The Management Team at Spee Dee Delivery Service, Inc.